

Covid-19 - The Great Accelerator

MEGATRENDS

Debt Accumulation

Divided

Divergence

Digitalisation

Degradation of Environment



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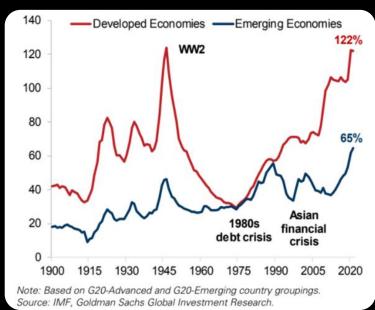
Digitalisation

Degradation of Environment



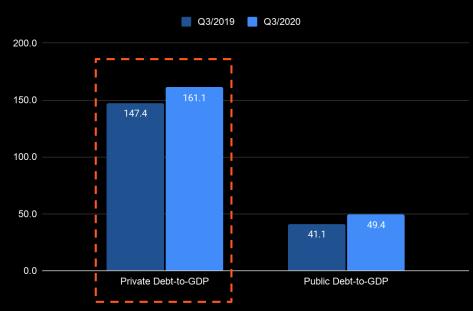
Global debt: Reaching historic levels

Median Public Debt-to-GDP Ratios by country grouping (%)



^{*}Data does not include private and financial debt

Thailand Debt-to-GDP Ratios (%)



*Data does not include financial debt

Source: (Left) Goldman Sachs, IMF; (Right) Bank of Thailand, Public Debt Management Office



"2 Lows and 2 Highs"

Debt

accumulation

"Scarring" - An economic crisis could lower potential output of Emerging mkts by almost 8% even after 5 years (World Bank)

Growth Interest rate THB

Fed not expected to raise rates until 2023⁽²⁾

More capital could flow into fixed income markets

Source: (1) World Bank; (2) FOMC September 2020



Adding to pre-existing trend in Thailand

Aging population Growth | Interest rate | THB |

Working age population has been shrinking since 2015

Greater net savings: People save for retirement

Investment/ GDP has been declining for 8 years

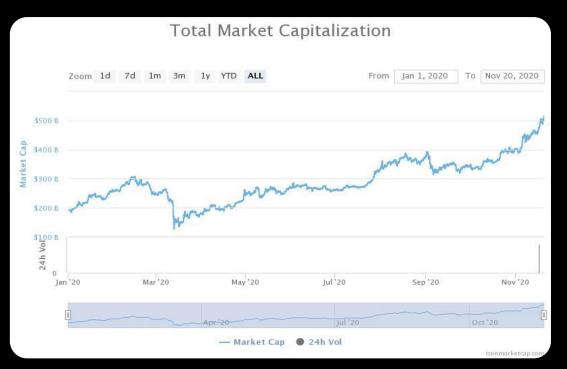
Less investments mean lower imports, higher current account

Source: Bank of Thailand



Rising demand for innovative financing solutions

Market cap of cryptocurrencies



YTD Performance:



(BTC-USD)

Source: Coinmarketcap



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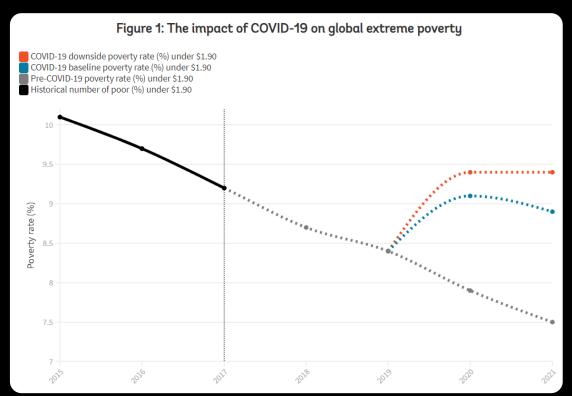
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COVID-19 has set back poverty reduction by years

COVID-19 has the potential to push 111~150 million people into extreme poverty by 2021



COVID-19 Downside: additional **150 million** people

COVID-19 Base Case: additional **111 million** people

Pre-COVID-19 trend

Source: World Bank



Thailand: SMEs and labor intensive sectors are most vulnerable

Krungsri study of 470,000+ companies in Thailand

Troubled firms

30%

of Thai companies would experience **tight liquidity** in 2021 (most of which are **SME**)

Vulnerable sectors Amusement Hotels Restaurants & recreation Crop farming **Fisheries** ~9 million workers in these sectors have less than college education (TDRI)

Source: Krungsri Research Monthly Economic Bulletin (September 2020)

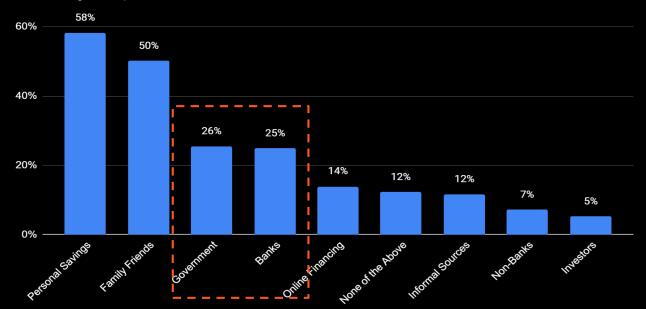


Risks & Opportunities in 2021

Access to finance by those who need it most, when they need it most

Sources of Finance for Entrepreneurs with Funding Issues

% of Young Entrepreneurs



Source: WEF & Sea, 2020 ASEAN Youth Survey



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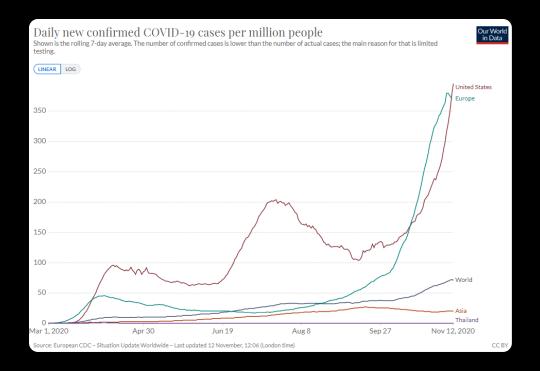
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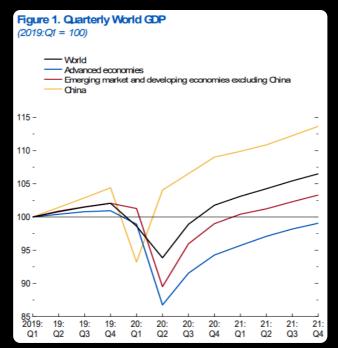
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Asia in better shape than the rest of the world





Source: (Left) Our World in Data. (Right) IMF



China Dual Circulation Policy

From the world factory to the global consumer market

China as a Final Consumer Market

China+1
Model

Rise of RMB



RCEP - A significant milestone for Asia economic cooperation

Regional economic architecture emerging





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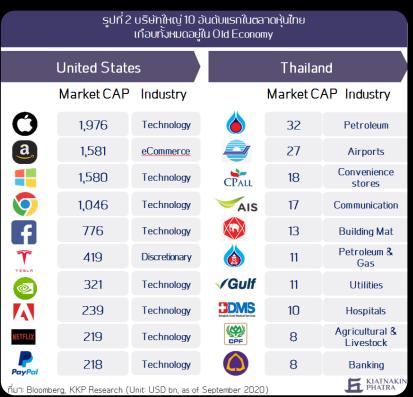
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What explains divergence in equity markets?





Source: Bloomberg, KKP Research



Digitalisation: Faster and deeper

of Thai youths **increased usage** of at least one digital tool during COVID-19

of Thai youths picked up at least one new digital tool during COVID-19

>60%

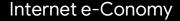
will **permanently increase** their usage of social media, e-banking, e-commerce and food delivery

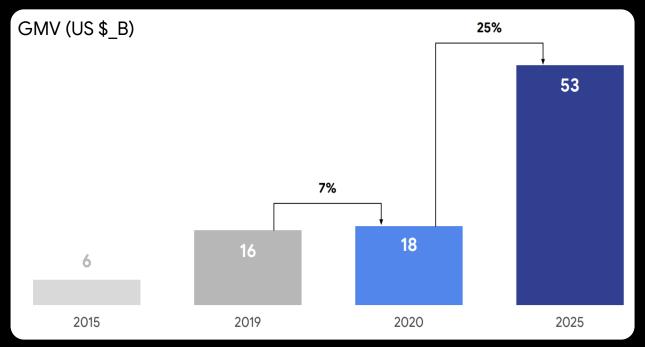


Source: WEF & Sea, 2020 ASEAN Youth Survey

Fast Forward to the Future

Thailand's digital economy still has a lot more room to grow

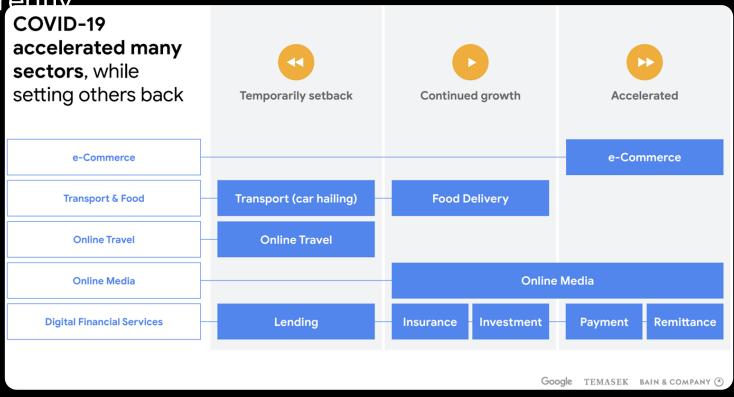




Source: Google, Temasek & Bain, e-conomy SEA 2020 Report



But the pandemic also impacted various digital sectors differently



Source: Google, Temasek & Bain, e-conomy SEA 2020 Report



How do we leverage digitalisation to support the real economy?



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Spotlight on the environmental concerns



Source: Munich Re (2020)

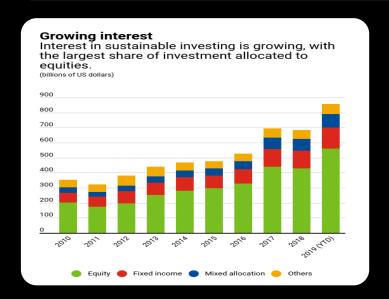


Degradation

Investment community's focus on sustainability on the rise

BlackRock CEO Larry Fink: Sustainability Is Becoming Mainstream

2020 has brought about obstacles, but nimble advisors will prevail by finding new opportunities.



\$30.7 trn

Global assets under responsible investment at the beginning of 2018

\$3 trn (2016-2030)

Green finance opportunity in ASEAN

Source: Bloomberg Finance and IMF calculations (2019): ADB Green Finance Strategies for Post Covid-19 Economic Recovery in Southeast Asia (2020)



Post covid-19 Green Recovery Movement

Green Recovery

EU

\$847b

Next Generation EU Recovery Fund and Just Transition Fund for climate action

Korea

\$62b

Digital New Deal and a Green New Deal to boost job creation

Thailand's Sustainability Bond





First-of-a-kind issuance by a sovereign in Southeast Asia

THB30b bond will be used to finance green infrastructure and social impact projects

Source: AllB The Wave of Covid Bonds (2020), ADB Green Finance Strategies for Post Covid-19 Economic Recovery in Southeast Asia (2020), ADB (2020)



Degradation

Capital Market Policies in the "New Normal"



Competitiveness - Finding the new growth engines

Leveraging the digital economy & incubating Thai startups





Equality - Opportunities for the underserved

Empower the underserved borrowers and savers

Borrowers

Information based Financing

- Digital lending
- Crowdfunding (equity, debt)
- Digital assets





Savers

Easier access to existing financial assets

Discount brokers



Anyone can become smart investor

Robo advisor



Turning assets into tradable financial assets

Fractionalisation/ STREGIS





Sustainability - banking on green recovery

Green finance hub for CLMV?

"Our vision is for Singapore to be the leading centre for Green Finance in Asia"

- Mr. Ravi Menon, MAS October 2020







Resilience - Capital market as shock absorber

Resilience

to shift in economic power

Stronger linkage with Asian markets

to overcome natural disasters

Environmental Risk Management Guidelines

Insurance-related products (e.g. Catastrophe bonds)



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Thank you!

Cảm ơn bạn

Salamat

ขอบคุณ

謝謝

Terima kasih