

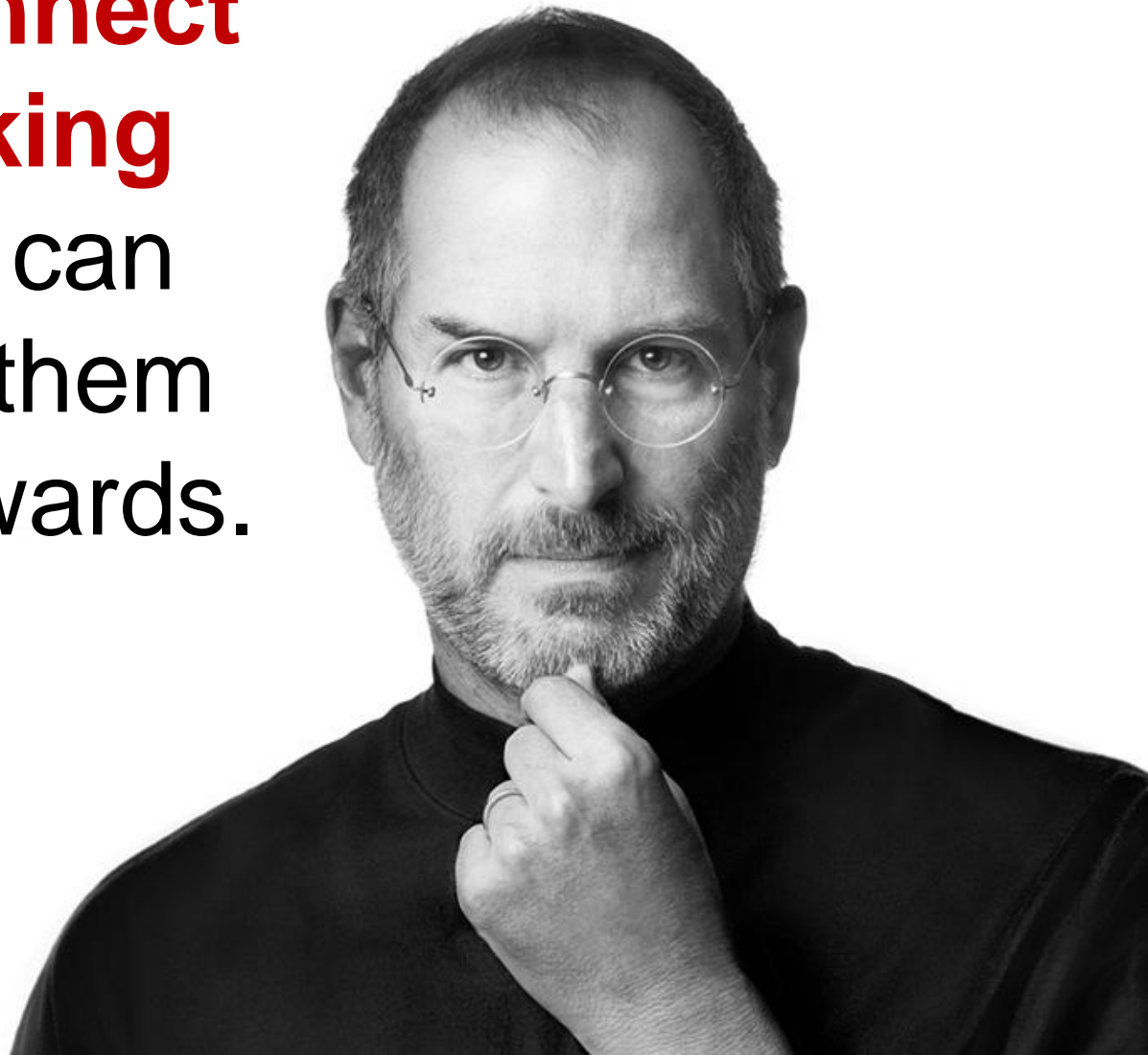


Building Trust through addressing the needs of Investors

Wednesday 19 September 2018, Bangkok
Uantchern LOH ([linkedin.com/in/uantchern](https://www.linkedin.com/in/uantchern))

You **can't connect
the dots looking
forward**; you can
only connect them
looking backwards.

Steve Jobs





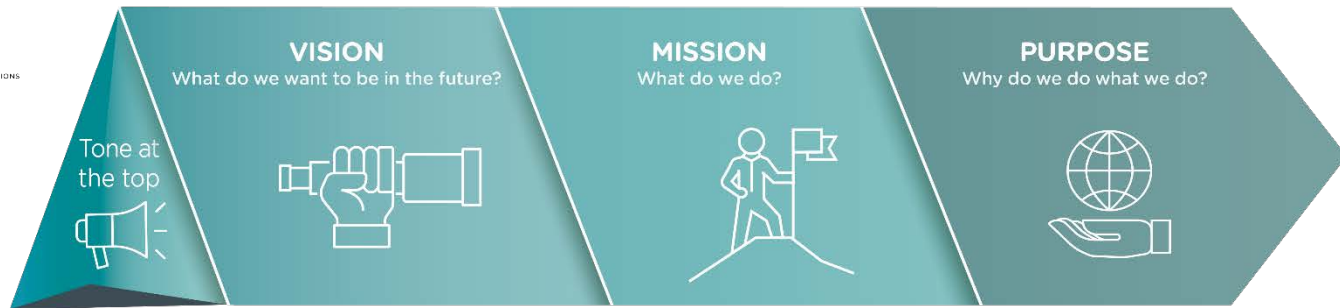
“Human beings simply aren't built to function at the cruising altitude of a 747”

<https://www.youtube.com/watch?v=QEZ6l0iWXk4&t=34s>

40 days, US\$40,000







Summit fever

To reach the summit of
a mountain at all costs.



Value Creation & Stakeholder Expectations

Long term thinking & Sustainable Business



Business Model

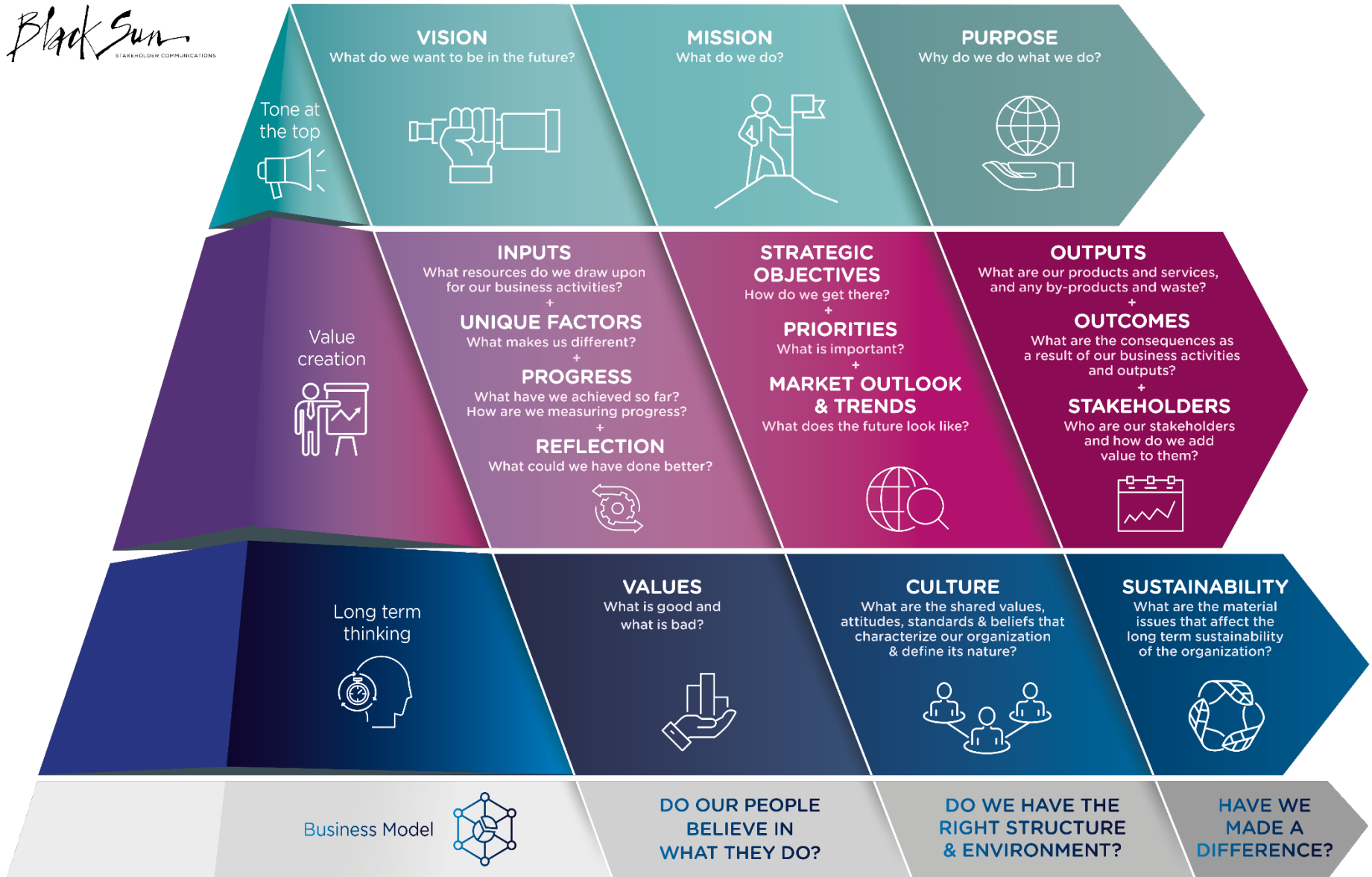
Business Model

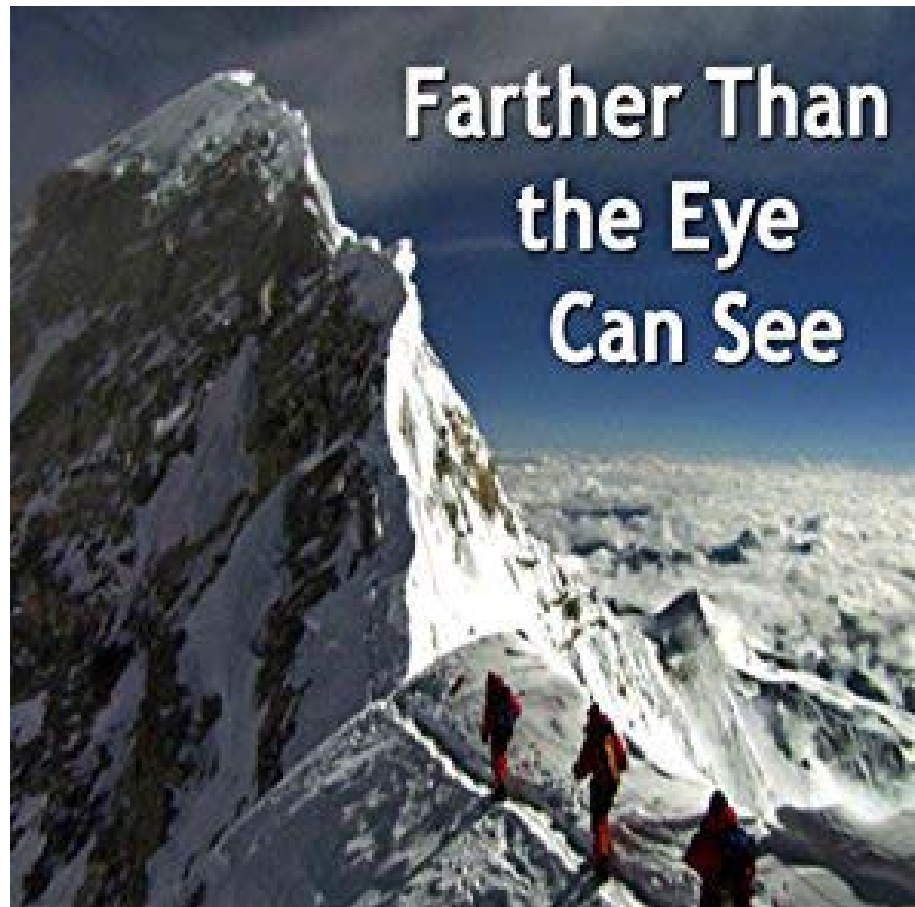


DO OUR PEOPLE
BELIEVE IN
WHAT THEY DO?

DO WE HAVE THE
RIGHT STRUCTURE
& ENVIRONMENT?

HAVE WE
MADE A
DIFFERENCE?



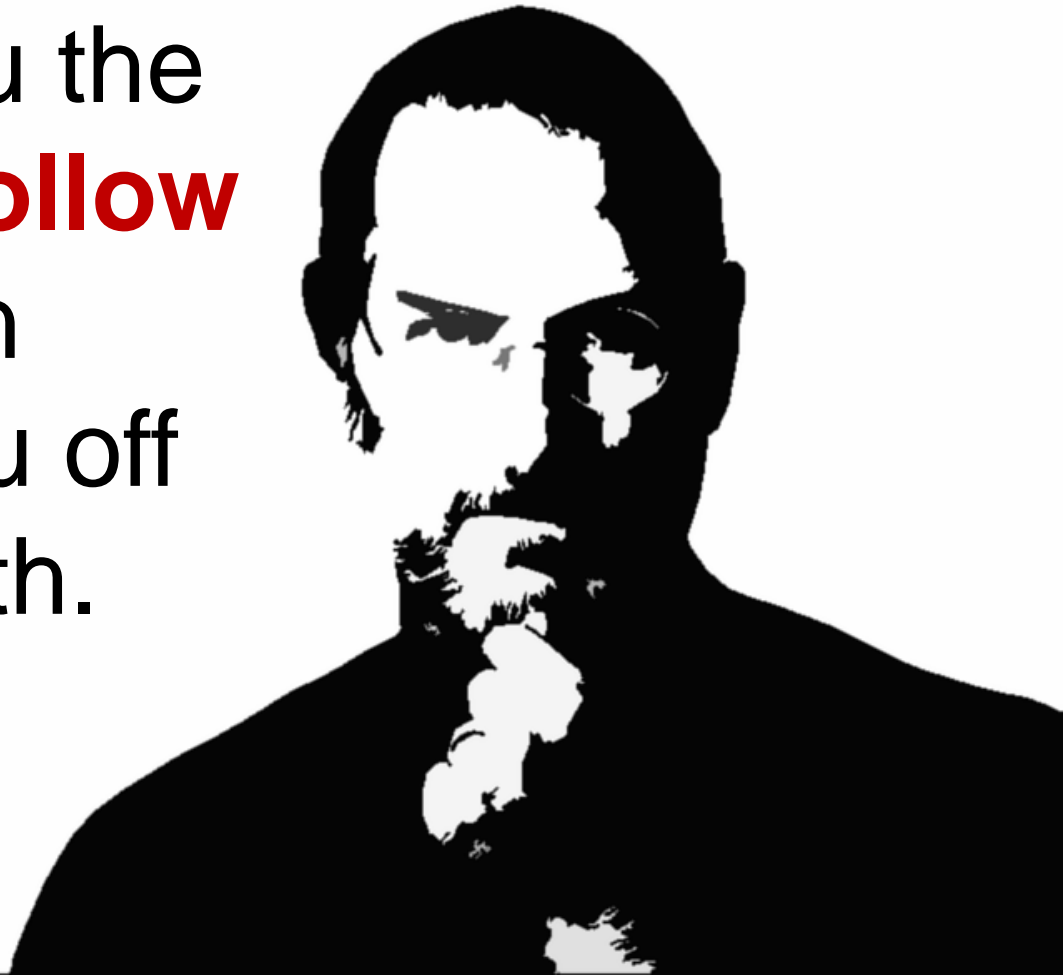


“Companies need to see with eyes and heart”

https://www.youtube.com/watch?time_continue=2&v=JnR2dpLnS14

Because believing
that the dots will
connect down the
road will give you the
**confidence to follow
your heart**, even
when it leads you off
the well worn path.

Steve Jobs





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