Knowledge Sharing 1/2018

กลต

Enhancing Long-Term Investment Outcome For All with Investment Policy



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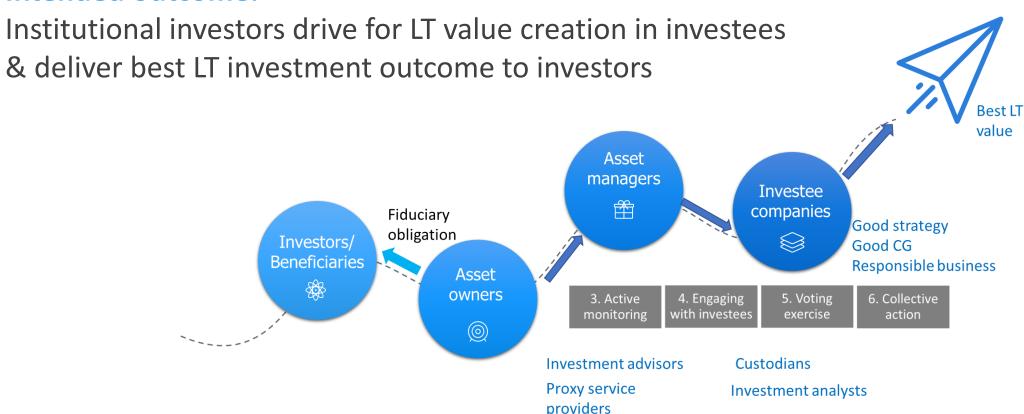


Why sustainable / responsible investing?

Investment Governance Code



Intended outcome:



As of 28 Feb 2018, 44 no. of signatories

I Code:
Practice for
driving LT value
creation to
clients



Best LT investment outcome for beneficiaries

Creating sustainable value



Institution Investors



- Active monitoring
- Escalating engagement
- Voting
- Collective action
- Investment policy
- Handling conflict of interest
- Reporting compliance



NEW



How do you know that your investees are creating LT value?







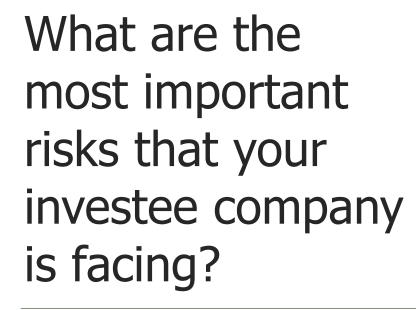
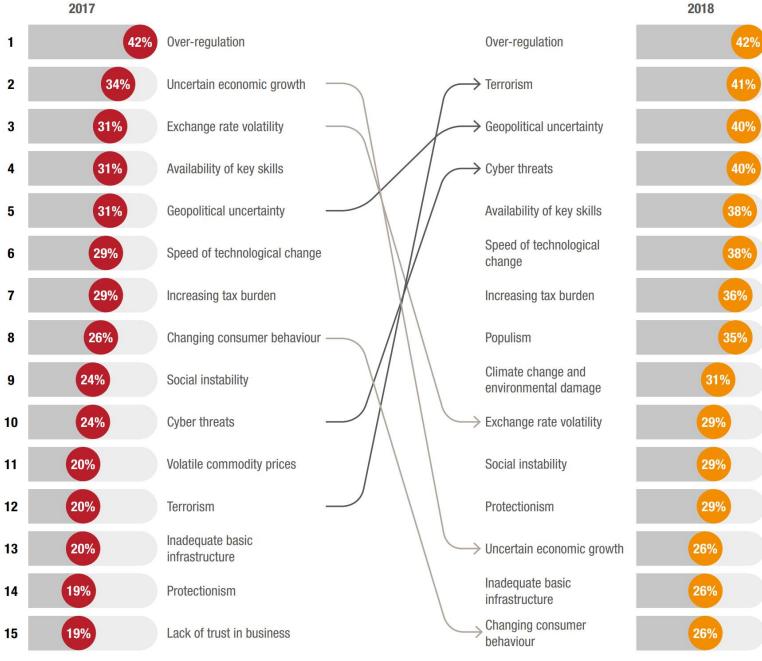


Exhibit 7

Terrorism and cyber threats moved up; uncertain economic growth and exchange 5 rate volatility moved down

Q Considering the following threats to your organisation's growth prospects, how concerned are you about the following?

Chart shows percentage of respondents answering 'extremely concerned'.



Recurring Risks



Extreme weather is the biggest global risk, according to this year's WEF survey

World Economic Forum Global Risks Report 2018

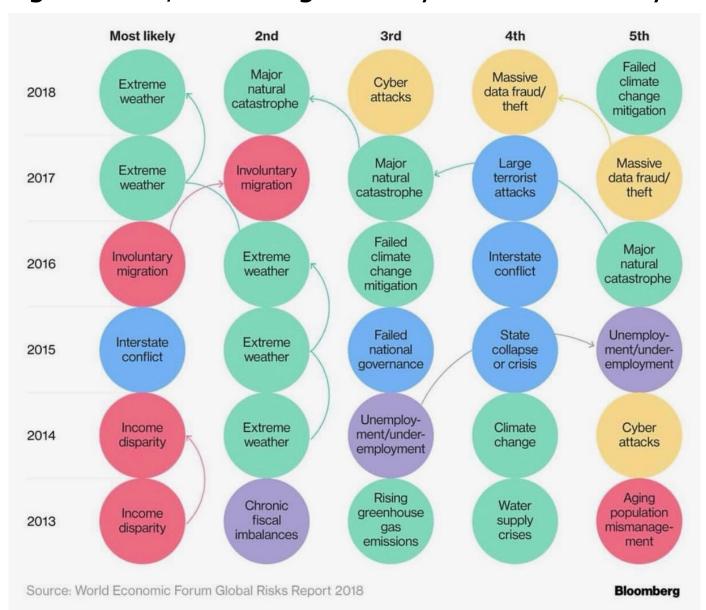


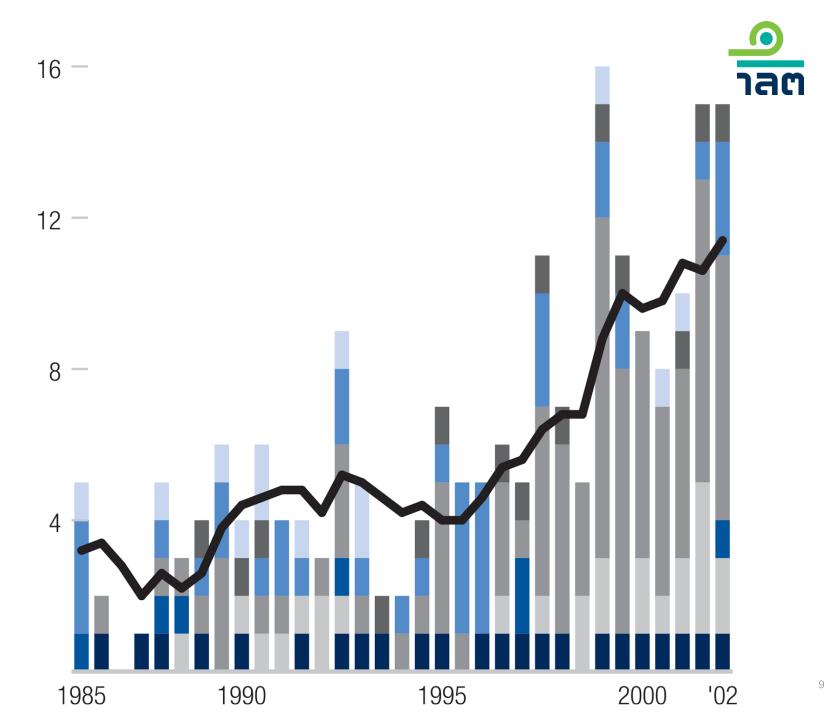
Figure 1.2: Billion-Dollar **Disasters**

Number of US weather-related disasters

Source: NOAA National Centers for Environmental Information (NCEI) U.S. Billion-Dollar Weather and Climate **Disasters**

(2017). https://www.ncdc.noaa.gov/billions/ Note: Data are inflation-adjusted and valid

as of October 2017.







What factors drive valuation of your investee company?

Market Value:

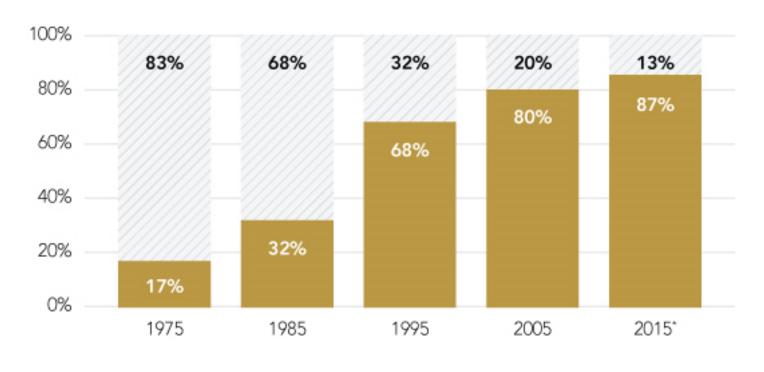
Tangible vs. Intangible assets

Some Prediction

40% of Fortune 500 Companies gone by 2020



COMPONENTS of S&P 500 MARKET VALUE



Tangible Assets

Intangible Assets

SOURCE: OCEAN TOMO, LLC

Sources of Intangible Value



- Strategy long term value creation
- Reputation perceptions of stakeholders
- Supply chain legitimacy of operations
- Human rights child labour
- Stakeholder relationships civil society
- Positive and negative impacts on triple context
- The quality of governance of the organization
- How does the company make its money?



Source: from Prof Mervyn King's presentation

Paradigm Shift





Shareholders focus



Stakeholders centric %



- Max shareholders' wealth
- Short-term financial focus,
 corporate success = share price

- ✓ Sustainable company's health
- ✓ Long term sustainable value creation

Corporate governance with shareholders centric is not enough.

Summary CG Principle 2012 vs. CG Code 2017



WHY

Building Confidence Creating sustainable value

WHAT

CG: CG principles focusing on board's structure & functioning

CSR: Responsible on ESG issues

Anti-corruption: CAC certified

CG Code

- focusing on board's roles
- integrating CG & ESG into business for sustainable value creation

HOW

Application: Comply or explain

Reports: Annual report, voluntary SD reports

Assessments: CGR, THSI, CAC and other awards, disclosed in company profile, analyst reports

Application: Apply or explain

Reports: same or Integrated Report

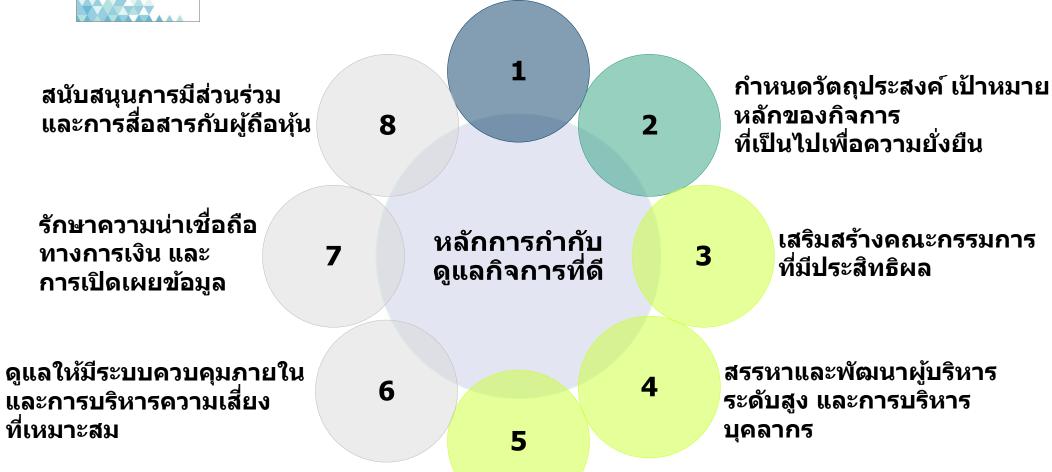
Assessments: same + board's self evaluation for appropriate application



หลักการกำกับดูแลกิจการที่ดี สำหรับบริษัทจดทะเบียน ปี 2560



ตระหนักถึงบทบาทและความรับผิดชอบในฐานะ ผู้นำองค์กร ที่สร้างคุณค่าให้แก่กิจการอย่างยั่งยืน



ส่งเสริมนวัตกรรม และการประกอบธุรกิจ อย่างมีความรับผิดชอบ

แนวโน้มการเปิดเผยข้อมูล: Beyond Financial & Sustainability Report



เน้น short-term financial performance

non-financial

ESG ในเรื่องสำคัญ

เน้น long-term ให้ความสำคัญกับ

Financial Report

Sustainability Report

Integrated Report

Each critical but not enough, divorced from reality

ให้ความสนใจกับการสร้าง value ทั้งระยะสั้น และระยะยาว ESG รวมเป็นส่วนหนึ่งของ กลยุทธ์ในการประกอบธุรกิจ

Strengthen Drive from Investors



CG Code for listed co.

Building Confidence

- 1. Respect SH Rights
- 2. Equitable treatment
- 3. Role of stakeholders
- 4. Disclosure
- 5. Board responsibilities

Creating sustainable value

- 1. Performance w/ LT perspective
- 2. Responsible business
- 3. Good corporate citizen
- 4. Corporate resilience

Investment Governance Code (Stewardship Code for II)



Institution Investors

Drive for LT value creation in investees for the best LT interest of their own beneficiaries



Key Challenges: Need for aligned incentives

Long term/ stewardship obligations

Responsible investment

Avg. II shareholding 8-10%

Drive for LT investment outcome ???

Short-term/business as usual

Increased activities & expenses

Investment strategy

Performance measurement

Revenue & Remuneration

- Lack of economy of scale
- Trends for short-term trading strategies?
- Focus on asset class > stock
- ST performance benchmark, report, measurement

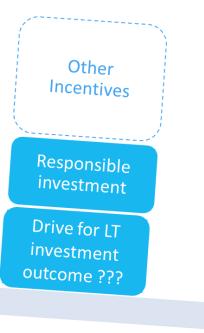
Based on ST performance

- AMC: management fee
- Fund manager compensation



Some practices & recommendations

- Incentives for using benchmark with LT element ???
- Some "ESOP" style remuneration???



Increased activities & expenses

Investment strategy

Performance measurement

Revenue & Remuneration

- Supported proxy services ??
- Supported collective action ??
- Incentives for SD funds
- Removal of quarterly report ?
- Separation of fund manager
 & stewardship team
- Remuneration of stewardship team has no commercial linkage